EU innovation, corporate venturing and deep tech potential of large firms: the 2022 EU Industrial R&D Investment Scoreboard

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The 2022 EU R&D SCOREBOARD (JRC-DG-R&I)



A tool to benchmark EU players against their global competitors and follow private industrial R&D dynamics going back ten years, since 2004

Global ranking of top R&D investing companies, in 2021

- + to contribute to policy monitoring, in particular combining R&D with other data
- + highlighting the global tech race and R&D resilience
- + world top 2500 firms (935k subsidiaries): €1093.9bn R&D (>€48.5 mn/firm)
- + focus on **EU top 1000**: **€202.8bn R&D** (>€3.1 mn/firm)

Sources & Data

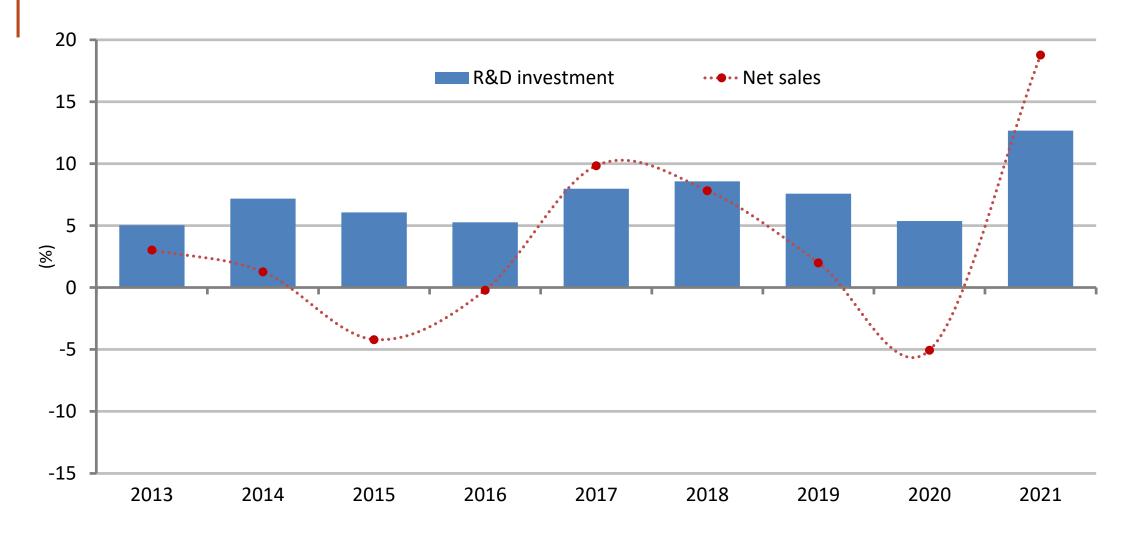
- + Consolidated **R&D** and financial indicators from audited company accounts (≠BERD's territorial approach)
- + **R&D investment**, net sales, profits, capex, employees and market cap (Moodys)
- + firms' patent portfolio and SDG/environmental indicators (JRC)

Representativeness

+ ca. 86% of world private-funded BERD in 2021*

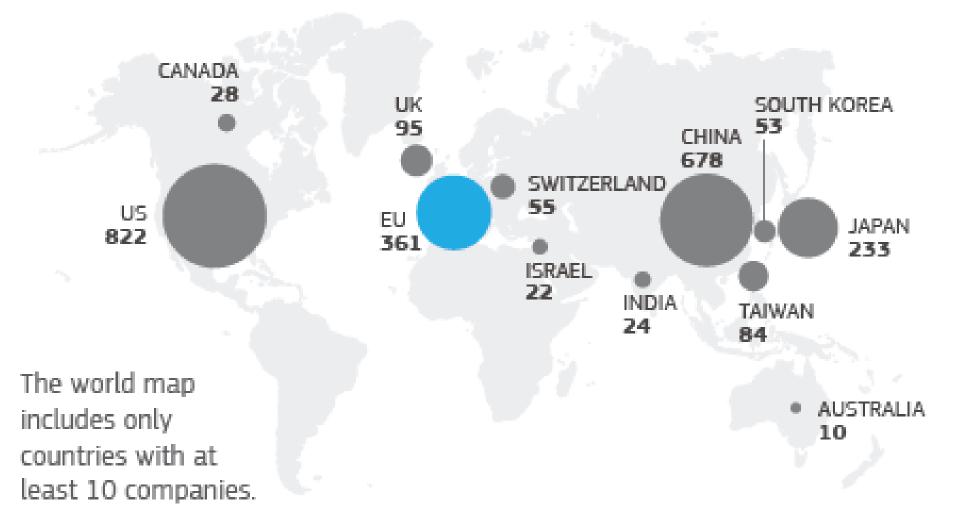


One Year Growth Rates: 2021 vs 2020



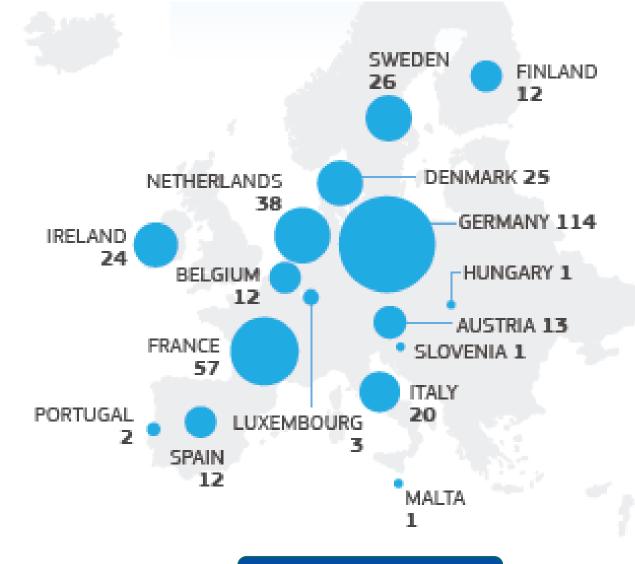


Number of EU companies lags behind US and China



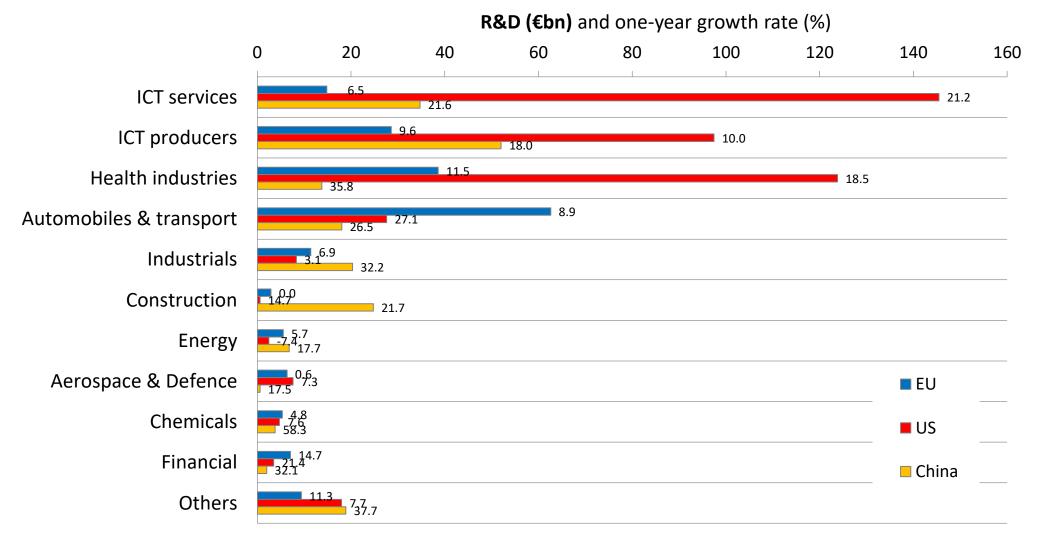


361 EU-based companies by MS in the top 2500





The global tech race with four key sectors



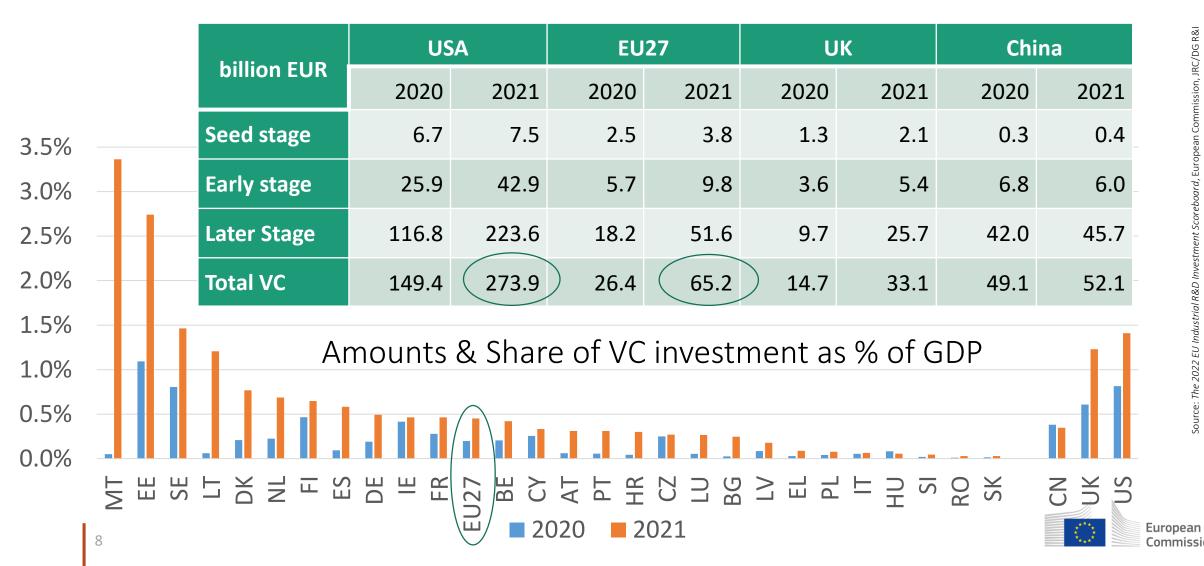
almost 80% of total R&D invested in auto, health- and ICT-related sectors



Top 10 R&D investors

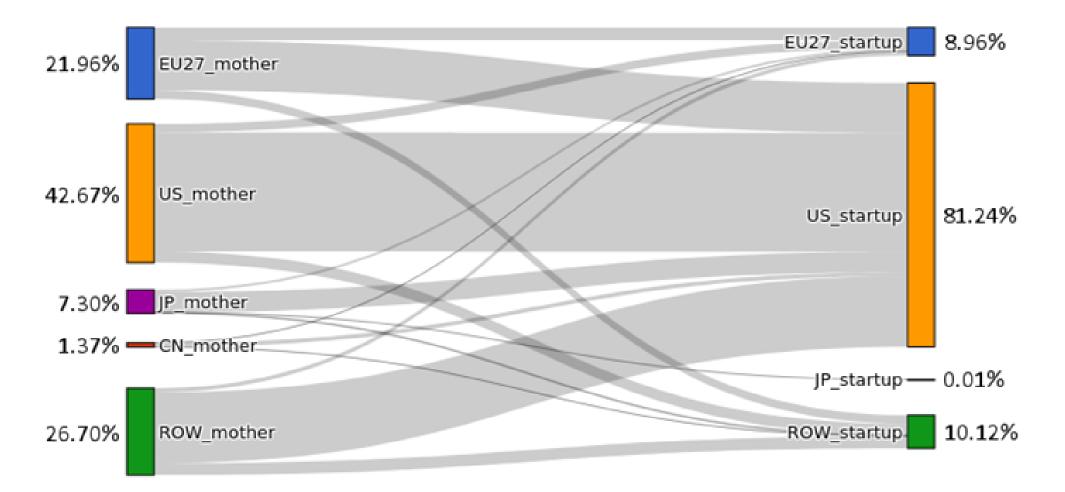
| RANK | RANK | | | | | | |
|----------------|----------|---------------------|---------|--------------------|-----------|-----------|---------|
| 2022 | 2012 | COMPANY | COUNTRY | SECTOR | R&D 2022 | R&D 2012* | CAGR, % |
| 1 | 26 | Alphabet | US | ICT services | 27 867 | 4 558 | 19.8 |
| 2 | 297 | Meta | US | ICT services | 21 768 | 343 | 51.5 |
| 3 | 2 | Microsoft | US | ICT services | 21 642 | 8 662 | 9.6 |
| 4 | 43 | Huawei | CN | ICT producers | 19 534 | 3 122 | 20.1 |
| 5 | 59 | Apple | US | ICT producers | 19 348 | 2 145 | 24.6 |
| 6 | 5 | Samsung Electronics | KR | ICT producers | 16 813 | 7 604 | 8.3 |
| 7 | 3 | Volkswagen | DE | Automobiles & o.t. | 15 583 | 7 203 | 8.0 |
| 8 | 8 | Intel | US | ICT producers | 13 412 | 7 372 | 6.2 |
| 9 | 7 | Roche | CH | Health industries | 13 261 | 7 810 | 5.4 |
| 10 | 11 | Johnson & Johnson | US | Health industries | 12 991 | 6 664 | 6.9 |
| 15 | 1 | Toyota Motor | JP | Automobiles & o.t. | 8 691 | 6 029 | 3.7 |
| 16 | 4 | Novartis | CH | Health industries | 7 983 | 7 998 | 0.0 |
| 11 | 6 | Pfizer | US | Health industries | 10 239 | 7 775 | 2.8 |
| 20 | 9 | General Motors | US | Automobiles & o.t. | 6 975 | 7 173 | -0.3 |
| 13 | 10 | Merck US | US | Health industries | 9 134 | 6 957 | 2.8 |
| TOTAL TOP 10 | | | | | 182 219 | 74 584 | 9.3 |
| TOTAL TOP 2500 | | | | | 1 093 860 | 545 757 | 7.2 |
| SHARE OF | TOP 10 I | N TOTAL TOP 2500, % | 16.7 | 13.7 | | | |

Venture Capital by stage



Source: The 2022 EU Industrial R&D Investment Scoreboard, European Commission, JRC/DG R&I

Corporate Venture Capital (CVC) investment by headquarter region of Scoreboard parent company

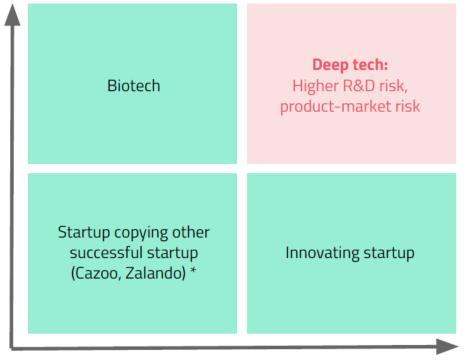


Deep(-tech) definitional conundrum

- "Companies founded on a scientific discovery or meaningful engineering innovation" (Chaturvedi, 2015) industry
- "Deep tech (also called hard tech or tough tech) innovation refers to complex technologies rooted in scienc and advanced engineering" (Arora et al., 2022) - academia
 - Domains: new materials, automation, and eco-innovations (e.g. small-scale nuclear reactors, quantum computing, lab grown tissues)

Deep Tech combines multiple risks at once (inspired by Nicolas Colin).

R&D risk (risk of R&D not succeeding)

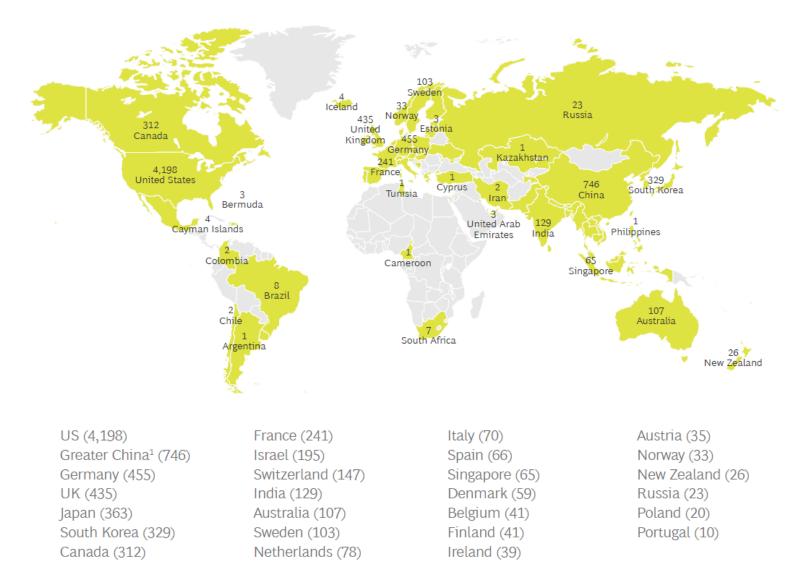


Product-market risk (risk of not finding fit)

European

Source: European Startups. "2021: the year of Deep Tech." report by <u>Dealroom and Sifted – data provider</u>. Available at https://europeanstartups.co/reports/2021-the-year-of-deep-tech

Exhibit 2 - Deep Tech Is a Global Phenomenon: 8,682 Companies in 69 Markets



Sources: Tableau; BCG Center for Innovation Analytics; BCG and Hello Tomorrow analysis.

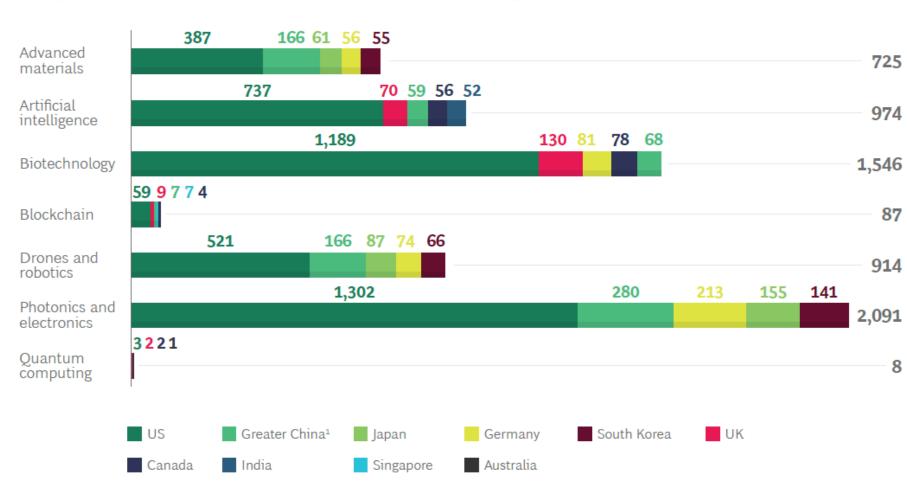
Note: Analysis is based on 8,682 deep tech companies related to 16 technologies across seven categories: advanced materials, artificial intelligence, biotechnology, blockchain, drones and robotics, photonics and electronics, and quantum computing. Exhibit is missing geographic information for 199 companies.



Greater China includes the People's Republic of China, Hong Kong, Macau, and Taiwan.

Exhibit 6 - The US Leads as a Deep Tech Hub, but Considerable Activity Is Occurring Elsewhere

Categories Top five deep tech markets for each deep tech category, 2015–2018



Sources: Capital IQ; Quid; BCG Center for Innovation Analytics; BCG and Hello Tomorrow analysis.



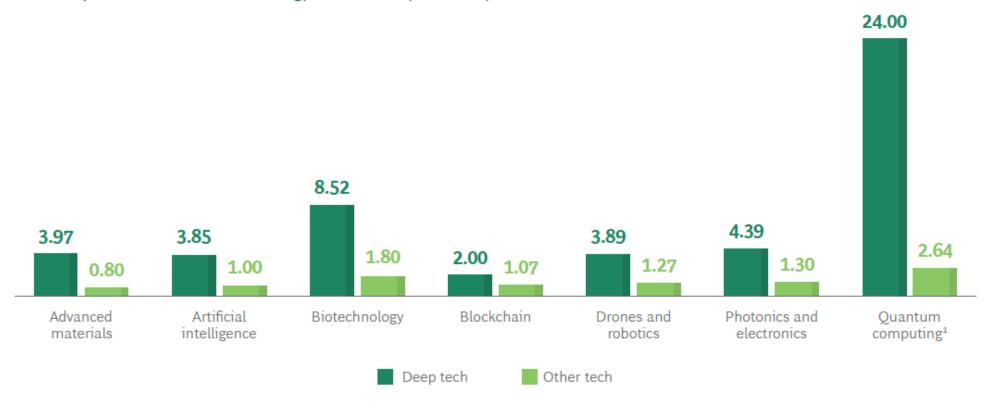
The Dawn of the Deep Tech Ecosystem, Boston Consulting Group x hello tomorrow, 2019

¹Greater China includes mainland China, Hong Kong, Macau, and Taiwan.

The Dawn of the Deep Tech Ecosystem, Boston Consulting Group x hello tomorrow, 2019

Exhibit 3 - Deep Tech Companies Attract More Private Investment Funding Than Others

Median private investment funding, 2015–2018 (\$millions)

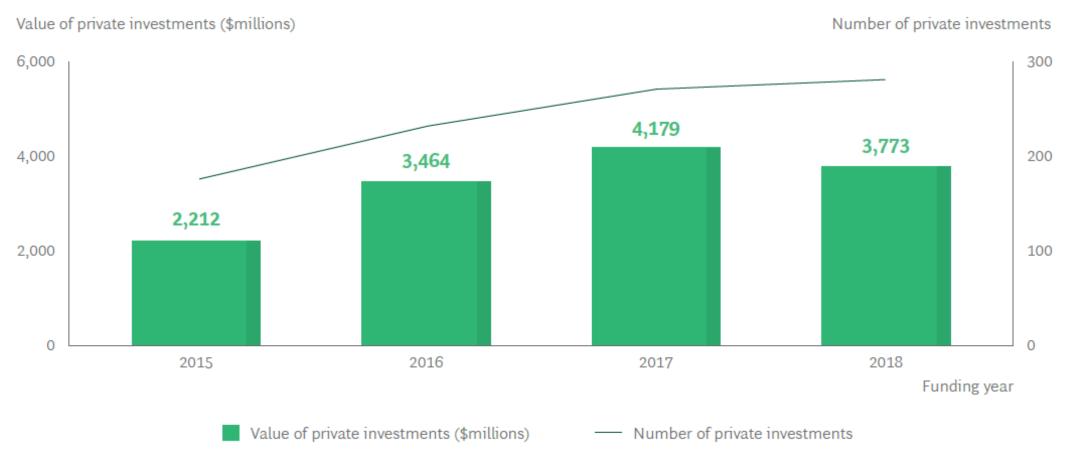


Sources: Capital IQ; Quid; BCG Center for Innovation Analytics; BCG and Hello Tomorrow analysis.

¹Quantum computing has only eight deep tech companies, with two raising a combined \$64 million in 2016 and 2017.



Exhibit 5 - Corporate Investment in Deep Tech Is on the Rise



Sources: Capital IQ; Quid; BCG Center for Innovation Analytics; BCG and Hello Tomorrow analysis.

Note: Includes investment in seven deep tech categories: advanced materials, artificial intelligence, biotechnology, blockchain, drones and robotics, photonics and electronics, and quantum computing.



Deep tech in top R&D investors

- Operational definition of Deep Tech: Tech (patent)
 + science (publication) + patient capital (public funding)
- List of emerging breakthrough technologies and keywords from EIC report (Lopatka et al., 2022)

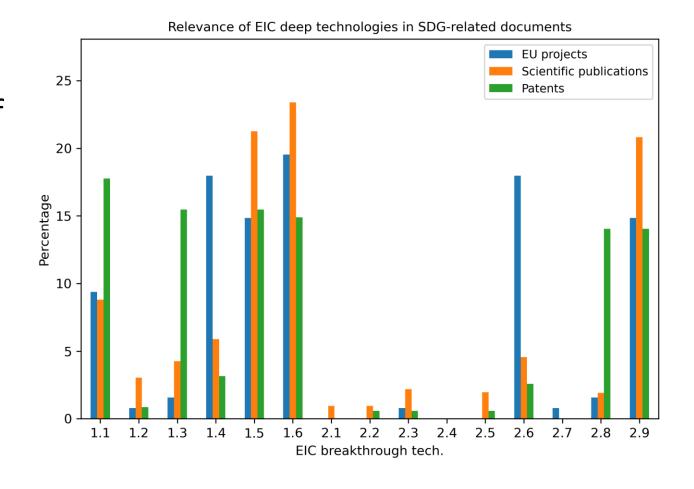
| Num. | Dimension | Deep-tech |
|------|--------------------|--|
| 1.1 | Green deal | Energy harvesting, conversion, and storage |
| 1.2 | Green deal | Cooling and cryogenics |
| 1.3 | Green deal | Industry and agriculture decarbonisation and pollution abatement |
| 1.4 | Green deal | Environmental intelligence and monitoring systems |
| 1.5 | Green deal | Water-energy nexus |
| 1.6 | Green deal | Sustainable, safe and regenerative buildings |
| 2.1 | Digital & Industry | Next generation computing devices and architectures |
| 2.2 | Digital & Industry | Chip-scale frequency combs |
| 2.3 | Digital & Industry | Photon, phonon, electron triangle |
| 2.4 | Digital & Industry | DNA-based digital data storage |
| 2.5 | Digital & Industry | Alternative approaches to quantum computation |
| 2.6 | Digital & Industry | Al-based local digital twins |
| 2.7 | Digital & Industry | New uses of space |
| 2.8 | Digital & Industry | 2D materials for low-power electronics |
| 2.9 | Digital & Industry | Sustainable electronics |

Source: Industrial R&D Investment Scoreboard Report 2022 (Table 6.2)



Deep tech in top R&D investors

- Link to database identifying SDGs in patents, publications and H2020 research grants of top R&D investors (Massucci and Seri, 2022)
 - Focus is on Water-energy nexus (1.5), Sustainable buildings (1.6), Sustainable electronics (2.9) and, to a lesser extent, on Energy storage (1.1)
 - Still strong imbalance in pollution abatement (1.3), environmental intelligence (1.4), and AI-based solutions (2.6)



Source: Industrial R&D Investment Scoreboard Report 2022 (Figure 6.10)



Policy angle on deep tech vs transformative innovation

Deep tech

Excellence (only the best can shift the frontier)

Knowledge base of paramount importance

Economic value / technology focused

Winner-takes-all dynamics, difficulty of appropriation

Innovation investment focused on lower TRLs

Probability of success: deeply uncertain

Focus on challenges and "deep problems"

Ecosystem development that is fertile for both incremental and radical innovation

Support for start-ups

Technological capabilities

Transformative innovation

Inclusivity ("leave no one behind")

Structure of the system of paramount importance

Social value / multiple-value creation / innovation of all kinds

Partnership / Openness

Innovation investment focused on deployment (high TRLs)

Probability of success: **risky** (calculable probabilities on basis of past experience)

Interregional cooperation



Thank you



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