



# **“Technological profile and innovation patterns of European top R&D investors”**

**IRI prospected research activities**

**Sandro Montresor**

**JRC-IPTS, European Commission**

**[Sandro.Montresor@ec.europa.eu](mailto:Sandro.Montresor@ec.europa.eu)**



# Agenda

---

1. General objective of Topic 3
2. Policy rationale
3. Prospected research lines and research background
4. Data sources and methodology



## 1. General objective

---

- Investigate the ***technological profile*** and ***innovation patterns*** of ***European companies***
  - → ***European companies***: top R&D investors and from innovation/R&D-data trackable companies [sub 4]
  - → ***Technological profile***: technological fields (and geographical areas) companies invest and/or reveal advantages [sub 3]
  - → ***Innovation patterns***: regular behaviours/relationships companies adopt in innovation [sub 3]
- 

## 2. Policy rationale



- Help companies in shaping more competitive and socially oriented **technological profiles**
- Support **internationalisation** strategies for firms to tap in the competencies of emerging economies
- Promote **open innovation** modes for firms to complement internal and external R&D/knowledge
- Exploit the innovation opportunities of the increasing **integration of KIBS** into manufacturing sectors

- Boosting EU **SSI growth** and closing the EU **productivity gap** in a global, post-crisis scenario





## **3. Prospected research lines/background**

---

---

☞ **3.i) Technological profile of the top European R&D investors (IRI Scoreboard)**

.....

☞ **3.ii) Open innovation capabilities of European companies (Community Innovation Survey)**

.....

☞ **3.iii) Innovation patterns across European KIBS and manufacturing industries**





## 3. Prospected research lines/background

---

---

### 3.i) Technological profile of the top European R&D investors (IRI Scoreboard)

---

- Identification and analysis of their ***patent portfolio*** (IRI-IS pilot on the ICT sector): technological diversity, geography, competencies, ... temporal aspects (if possible)
- Which is the ***impact*** of these issues on their innovation input/output? Which are the ***determinants*** of their technological profile?



## 3. Prospected research lines/background

### 3.i) Previous in-house work on top-R&D investors:



5.2 Ranking of the top 1000 non-EU companies by level of R&D investment

				R&D Investment		Net Sales	R&D/Net Sales ratio	Operating Profit
				2010	change 10/09	2010	2010	2010
Rank	Company	ICB Sector	Country	€m	%	€m	%	% of Net Sales
			Top 1000 Companies	323,928.73	3.2	8,675,068	3.7	10.7
			<i>number of companies for calculation</i>	1000	996	1000	1000	998
1	Roche	Pharmaceuticals (4577)	Switzerland	7.181,11	-4,5	37.967	18,9	28,4

#### IPTS Working Papers on Corporate R&D and Innovation

The IPTS Working Papers on Corporate R&D and Innovation shed light on economic and policy questions related to industrial research and innovation and their contribution to the European competitiveness.

#### 2011

**Wp 5/2011:** Access to Finance for Innovation: The Role of Venture Capital and the Stock Market (Bogliacino – Lucchese)

**Wp 2/2011:** Evolution of Globalised Business R&D - Features, drivers (Moncada-Paternò-Castello, Voigt and Vivarelli)

**Wp 1/2011:** Globalisation, industrial diversification and productivity growth in large European R&D companies (Cincera and Ravet)

...



## 3. Prospected research lines/background

---

### 3.i) Research background for future work

- **Technological diversification** of big companies (**MNC**):
  - *Seminal works*: Patel & Pavitt, 1995 IIASA, 1997 RP; Zander, 1997 RP; Cantwell & Piscitello, 2002 JIM, ...
  - *Recent contributions*: Breschi, Lissoni & Malerba, 2003 RP; Garcia-Vega, 2006 RP; Quintana-Garcia and Benavides-Velasco, 2008 RP; ...
- **R&D internationalisation** (mainly MNC):
  - *In-house work*: Moncada-Paterno-Castello, Vivarelli & Voigt, 2011, ICC; ...
  - *Recent work*: Cantwell, 2009 JIBS; Filippaios et al., 2009 RP, Karabag et al., 2011 RP





## 3. Prospected research lines/background

---

---

### 👉 3.ii) Open innovation capabilities of European companies (Community Innovation Survey)

---

- Analysis of their ***innovation cooperation*** (business partners and research organizations) and ***absorptive capacity*** (potential and actual)
- Which factors enable/hamper these ***open-innovation drivers***? What can ***innovation policy add*** to these innovation behaviours?



## 3. Prospected research lines/background

### 3.ii) Previous in-house work on absorptive capacity and innovation cooperation:



Fosfuri, A. and Tribó, J. (2008). Exploring the antecedents of potential absorptive capacity and its impact on innovation performance. *Omega*, 36(2):173–187.

$$PAC = EXTKNOW - [\hat{a} + \hat{b}COUNTRIES + \hat{c}SECTORS + \hat{d}MNC] \quad (2)$$

Innovation cooperation within and across regional boundaries.

Does innovation policy add something? \*

Alberto Marzucchi<sup>†</sup> Davide Antonioli<sup>‡</sup> Sandro Montresor<sup>§</sup>  
February, 2012

Georgiou, L. (2003). Evaluation of behavioral additionality. *Concept paper for OECD Directorate for Science, Technology and Industry, Committee for Scientific and Technological Policy, Working Party on Innovation and Technology Policy, Paris.*

$$ATT_{PSM} = E_{P(X)|D=1} \{E[Y_1|D=1, P(X)] - E[Y_0|D=0, P(X)]\} \quad (2)$$

$$R = r(T, X) \quad (3)$$



## 3. Prospected research lines/background

---

### 3.ii) Research background for future work:

- **Open innovation, innovation cooperation and absorptive capacity:**
  - *Seminal work:* Chesbrough et al., 2006, ...; Cassiman & Veugelers, 2002 AER, ...; Zahra & George, 2002 AMR, ...;
  - *Related contributions:* Laursen and Salter, 2006 SMJ, ...; Lhuillery & Pfister, 2009 RP, ...; Lim, 2009 ICC, ...
- Innovative cooperation behaviours and **policy behavioral-additionality:**
  - *Seminal work:* Georghiou, 2003 OECD; OECD, 2006; ...
  - *In-house work:* Marzucchi, Antonioli & Montresor, 2012 IRI-WP.



## 3. Prospected research lines/background

---

---

### 3.iii) Innovation patterns across European KIBS and manufacturing industries

---

- Sub-system analysis of **R&D** (rent) **spillovers from Knowledge Intensive Business Services (KIBS) to manufacturing**: vertically integrated sectors and R&D embodied intersectoral flows
- To which extent are KIBS **vertically integrated** (directly and indirectly) into manufacturing industries? Does this impact on **innovation in manufacturing**?

## 3. Prospected research lines/background

### 3.iii) Previous in-house work on KIBS:

**To what extent are knowledge-intensive business services contributing to manufacturing? A sub-system analysis**

**Daria Ciriaci and Daniela Palma<sup>1</sup>**

*Preliminary draft - Do not quote without authors' permission*

Momigliano, F. and Siniscalco, D. 1982A. The growth of service employment: a reappraisal, BNL Quarterly Review, vol. 142, 269–306.

$$B = \hat{q}^{-1} (I - A)^{-1} \hat{y} \quad (1)$$

$$C = \hat{l} B (\hat{l} \hat{B})^{-1} \quad (2)$$



## 3. Prospected research lines/background

---

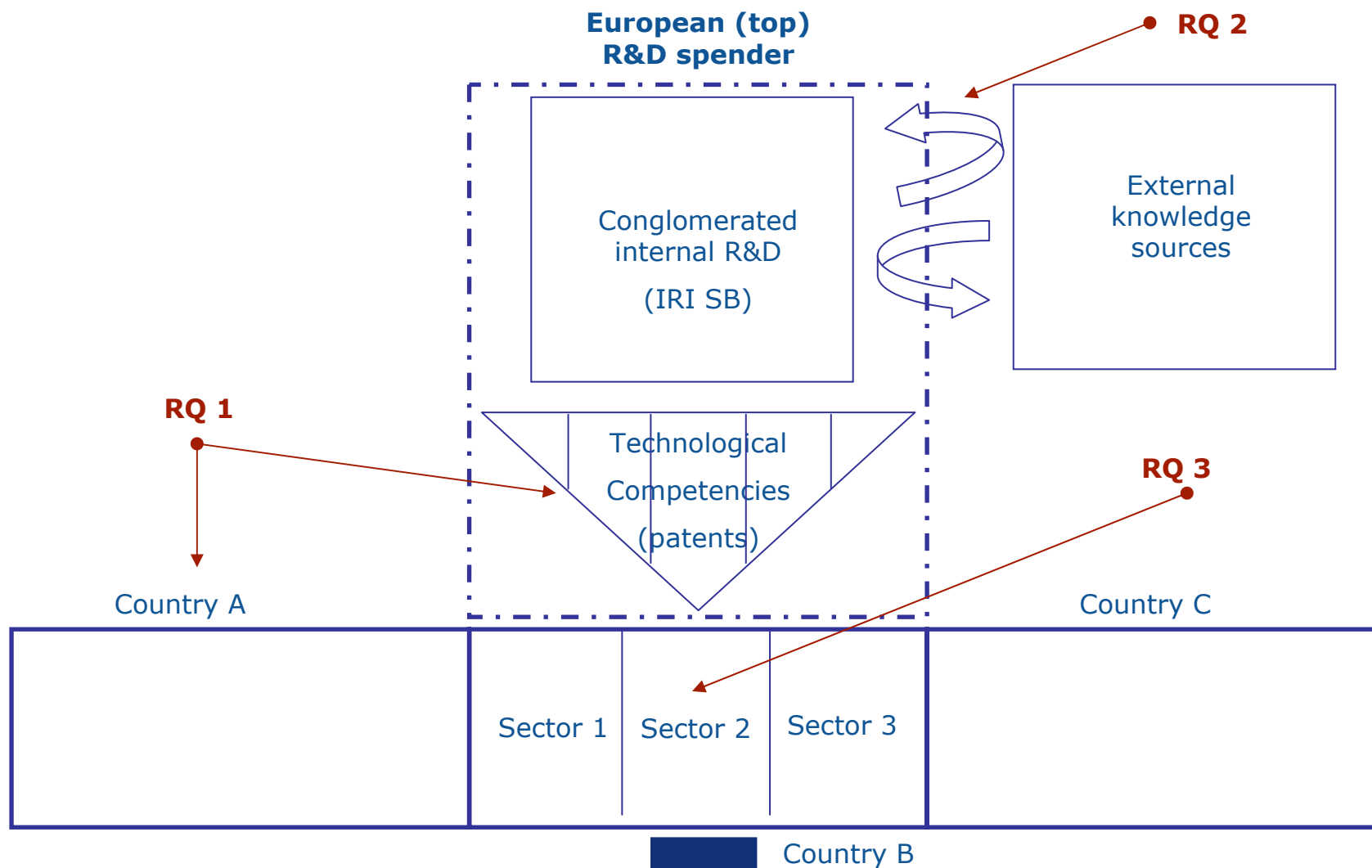
### 3.iii) Research background for future research:

- **Innovation in services and KIBS**
  - *Methodological works:* Gallouj & Weinstein, 1997 RP, ...; Miles, 2005 OHI, ...; Gallouj & Savona, 2009 JEE, ...
  - *Empirical works:* Muller and Zenker, 2001 RP; Evangelista and Savona, 2003 SCED; Mansury & Love, 2008 TN; ...
- **R&D spillovers and intersectoral innovation flows**
  - *Seminal works:* Jaffe, 1986 NBER, Griliches, 1992 SJE, ...; Cohen & Helpman, 1995 EER, ... Momigliano & Siniscalco, 1982 BNL
  - *Recent works:* Corrocher et al., 2009 JEE; Love et al., 2011 RP; Evangelista et al., 2012 SCED
  - *In-house works:* Ciriaci & Palma, 2012 IRI-WP; Franco, Montresor & Vittucci, 2011 SCED.



European  
Commission

### 3. Prospected research lines/background





## 4. Data sources

---

---

- **IRI Scoreboard of top R&D investors (2000 EU and extra EU):** 2-step **integration** to overcome its limitations (*indistinguishable* technological competences and innovative locations)
- **Orbis database (Bureau van Dijk):** ownership structure of the SB companies (e.g. capital shares, address, sector, ...);
- **Worldwide Patent Statistical Database (PATSTAT EPO):** terminological harmonization and identification of patent applications for SB companies.
- **Pilot Study on the SB companies in the ICT sector:** partnership with IS (JRC-IPTS).







## 4. Data sources

---

- **Eurostat "Community Innovation Survey"** (CIS 2008 and previous waves): microdata accessible through the Eurostat SAFE Centre in Luxembourg;
- **OECD Input-Output Tables (mid-2000s and previous waves)**: accessible via OECD data dissemination service OECD.STAT;
- **OECD ANBERD database on industrial R&D expenditure** (2009 and previous years): accessible via OECD's data dissemination service OECD.STAT.





## 4. Data sources

---

- **OECD-ORBIS (alias ORBIS plus) micro database**
- **SSD/European BusinessRegister (EBR)**
- **FATS**



## 4. Methodology

---

- **Kind of analysis:** mainly **quantitative**
  - data gathering, cleaning and organization;
  - descriptive statistics of the investigated phenomenon;
  - research hypotheses (policy relevance and scientific background)
  - econometric tests and analysis;
  - policy recommendations.
- **Unit of analysis:** mainly **firm-company** level
  - in EU, with limited country representativeness;
  - also sectoral and intersectoral analysis at country level.
- **Dissemination of the results:**
  - thematic workshops with expert groups and policy makers.

